

Due Diligence (DD)

Are you interested to Buy or Sell business in Dubai or other Emirates of the UAE; We are providing the Business selection, evaluation, support in negotiations, business sales-purchase & transfer of its ownership.

One of the most important processes in Buy or Sale business is Due Diligence (DD). DD is a process of verification, investigation, audit of selling business. DD normally conducted buyer before close business deal.

Due Diligence (DD) Areas & Process



Selling Business: Why selling the business, the business plan and long-term strategic goals, complex is the company, geographical structure of the company.

Financials: Verification of old financials, projections, audit reports, margins of business, future projections, working capitals, Capital expenditures, inventory, receivables, payables, debts, bank guarantees, contingent liabilities, hidden transactions if any.

Technology / Patents: Company patents, trademarks, trade secrets, technologies, Intellectual property, Intangible assets etc.,

Marketing Strategies: Any franchise agreements, current marketing strategies, sales force, distributor, agency agreements

Environmental: List of environmental permits, Claims, investigations, contractual obligations, contingent environmental liabilities & other environmental of law of land.

Management: Management, employee base, and corporate structure, benefits, subsidiaries, security holders, voting agreements, employees policies and back ground of top management.

Target Consumers: Top customers, consumer risks, warranty issues and customer backlog.

Assets: Fixed assets and their locations, all lease agreements for equipment, real estate deeds, mortgages, title policies, and use permits.

Information Technology: Systems in place, capacity, outsourcing agreement, disaster recovery plan, software packages, annual IT cost.

Legal & Compliances: Legal cases pending, threatened litigation, claims, settled obligations, Government proceedings, MOA, AOA, Minutes of meetings, contracts, partnership agreements, Licenses, Loan agreements, bank dealings.